

AGENDA SUMMARY
GRAND COUNTY COMMISSION MEETING

TITLE:	Eproval software
FISCAL IMPACT:	\$15,000.00 for first year
PRESENTER(S):	Mallory Nassau

Prepared By:
QH

Attorney Review:

None

SUGGESTED MOTION:

I move to approve the purchase of Eproval special event permitting, management, and tracking software platform.

BACKGROUND:

General

- Eproval offers a software solution for special event application, permitting and after-action reviews, film permit application, permitting, tracking and review, and local grant applications to the County. Due to its customization for local governments, unique features, and flexibility, it could be considered to be a sole-source provider.
- Eproval's main competitors for local government permitting are GovSense, OpenGov, Cloud Permit, and Gov2Biz, although these competitors focus mainly on building permits, inspections, and complaint management.
- There is strong competition in the event permitting business, but most solutions are focused on venues, vendor management and ticket sales. Eventbrite, Cvent, Whova offer popular solutions for event management, but lack the workflows needed by local government.
- Eproval is used by larger cities such as San Diego, Denver, Boulder, and Columbus, and Albuquerque.
- The cost for Eproval is \$15,000.00 for the first year, and it increases to \$20,000.00 in year 2 and \$25,000.00 for year 3. After year 3, the cost stays at \$25,000.00, contingent upon the county renewing the contract. The cost for the 1st year is \$15,000.00.
- Adoption of a robust and well-supported software solution for tracking special events in conjunction with the approval of a Special Event Coordinator position could enhance the ability of staff to better track events, for the eventual coordinator to be familiar with the software from the beginning, and increase the ability of the county to attract and improve quality events over time.

ATTACHMENT(S):

Eproval Assets

